## BALANCE SHEET

Quarter 3/ 2009
As at Sep. 30th, 2009
Unit: VND

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 557,666,185,807 | 772,075,357,503 |
| I. Cash and cash equivalents | 110 |  | 119,237,848,326 | 322,611,093,613 |
| 1. Cash | 111 | V. 01 | 114,237,848,326 | 145,874,998,308 |
| 2. Cash equivalents | 112 |  | 5,000,000,000 | 176,736,095,305 |
| II. Short-term financial investments | 120 | V. 02 | 81,059,414,936 | 105,868,129,361 |
| 1. Short-term investments | 121 |  | 84,736,758,936 | 113,993,762,997 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (3,677,344,000) | (8,125,633,636) |
| III. Receivables | 130 |  | 220,444,954,766 | 143,662,254,058 |
| 1. Trade accounts receivables | 131 |  | 22,106,696,679 | 49,405,374,749 |
| 2. Advances to suppliers | 132 |  | 25,960,730,580 | 56,885,537,088 |
| 3. Short-term internal receivables | 133 |  | 0 | 0 |
| 4. Receivable in accordance with contracts in progress | 134 |  | 0 | 0 |
| 5. Other receivables | 135 | V. 03 | 172,377,527,507 | 37,371,342,221 |
| 6. Provision for short-term bad receivables | 139 |  | 0 | 0 |
| IV. Inventories | 140 |  | 123,248,757,564 | 188,108,062,276 |
| 1. Inventories | 141 | V. 04 | 123,248,757,564 | 208,440,304,300 |
| 2. Provision for devaluation of inventories | 149 |  | 0 | (20,332,242,024) |
| V. Other short-term assets | 150 |  | 13,675,210,215 | 11,825,818,195 |
| 1. Short-term prepaid expenses | 151 |  | 7,895,561,725 | 0 |
| 2. VAT deductible | 152 |  | 0 | 0 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 0 | 132,244,993 |
| 4. Other short-term assets | 158 |  | 5,779,648,490 | 11,693,573,202 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=\mathbf{2 1 0}+\mathbf{2 2 0}+\mathbf{2 4 0}+\mathbf{2 5 0}+\mathbf{2 6 0}$ ) | 200 |  | 1,114,737,267,895 | 1,051,632,797,274 |
| I. Long-term receivables | 210 |  | 0 | 0 |
| 1. Long-term receivables from customers |  |  |  |  |
| 2. Capital receivable from subsidiaries |  |  |  |  |
| 3. Long-term inter-company receivables |  |  |  |  |
| 4. Other long-term receivables |  |  |  |  |
| 5. Provision for long-term bad receivable (*) |  |  |  |  |
| II. Fixed assets | 220 |  | 666,253,448,496 | 711,596,190,031 |
| 1. Tangible fixed assets | 221 | V. 08 | 559,099,842,584 | 622,735,889,403 |
| - Historical cost | 222 |  | 1,159,881,845,410 | 1,217,925,802,202 |
| - Accumulated depreciation | 223 |  | (600,782,002,826) | (595,189,912,799) |
| 4. Construction in progress expenses | 230 | V. 11 | 107,153,605,912 | 88,860,300,628 |
| III. Property investment | 240 | V. 12 | 0 | 0 |
| IV. Long-term financial investments | 250 |  | 359,390,442,344 | 244,767,998,169 |
| 1. Investment in subsidiaries | 251 |  | 6,500,000,000 | 6,500,000,000 |
| 2. Investment in joint-venture | 252 |  | 98,679,362,001 | 86,000,614,001 |
| 3. Other long-term investments | 258 | V. 13 | 256,338,902,853 | 155,157,523,683 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (2,127,822,510) | $(2,890,139,515)$ |


| V. Other long-term assets | $\mathbf{2 6 0}$ |  | $\mathbf{8 9 , 0 9 3 , 3 7 7 , 0 5 5}$ | $\mathbf{9 5 , 2 6 8 , 6 0 9 , 0 7 4}$ |
| :--- | ---: | ---: | ---: | ---: |
| 1. Long-term prepaid expenses | 261 | V.14 | $89,093,377,055$ | $95,268,609,074$ |
| 2. Deferred income tax assets | 262 | V.21 |  |  |
| 3. Others | 268 |  |  |  |
| TOTAL ASSETS $(\mathbf{2 7 0}=\mathbf{1 0 0 + 2 0 0 )}$ |  |  |  |  |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES (300=310+330) | 300 |  | 566,991,768,869 | 944,579,185,389 |
| I. Short-term liabilities | 310 |  | 566,991,768,869 | 944,579,185,389 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 31,000,000,000 | 0 |
| 2. Trade accounts payable | 312 |  | 4,803,266,647 | 9,062,391,977 |
| 3. Advances from customers | 313 |  | 76,813,455,047 | 82,772,813,569 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 51,248,042,027 | 56,126,528,938 |
| 5. Payable to employees | 315 |  | 51,126,710,709 | 163,686,709,951 |
| 6. Payable expenses | 316 | V. 17 | 0 | 1,695,740,469 |
| 7. Accounts payables-Affiliate | 317 |  | 232,567,932,735 | 335,687,646,375 |
| 8. Payable in accordance with contracts in progress | 318 |  | 0 | 0 |
| 9. Other short-term payables | 319 | V. 18 | 119,432,361,704 | 295,547,354,110 |
| 10. Provision for short-term liabilities |  |  |  |  |
| II. Long-term liabilities | 330 |  | 0 | 0 |
| 1. Long-term accounts payables-Trade |  |  |  |  |
| 2. Long-term accounts payables-Affiliate |  |  |  |  |
| 3. Other long-term payables |  |  |  |  |
| 4. Long-term borrowing and debts |  |  |  |  |
| 5. Deferred income tax |  |  |  |  |
| 6. Provision for unemployment allowance |  |  |  |  |
| 7. Provision for long-term liabilities |  |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400= 410+430) | 400 |  | 1,105,411,684,833 | 879,128,969,388 |
| I. Capital sources and funds | 410 | V. 22 | 999,357,496,546 | 881,913,136,527 |
| 1. Paid-in capital | 411 |  | 813,000,000,000 | 813,000,000,000 |
| 2. Capital surplus | 412 |  | 0 | 0 |
| 3. Other capital of owner | 413 |  | 0 | 0 |
| 4. Treasury stock | 414 |  | $(18,404,822,370)$ | $(18,202,216,370)$ |
| 5. Assets revaluation difference | 415 |  | 0 | 0 |
| 6. Foreign exchange difference | 416 |  | 0 | 0 |
| 7. Investment and development fund | 417 |  | 28,279,760,702 | 28,279,760,702 |
| 8. Financial reserve fund | 418 |  | 14,139,880,351 | 14,139,880,351 |
| 9. Other fund belong to owner's equity | 419 |  | 600,000,000 | 0 |
| 10. Retained profit | 420 |  | 161,742,677,863 | 44,695,711,844 |
| 11. Capital for construction work | 421 |  | 0 | 0 |
| II. Budget sources | 430 |  | 106,054,188,287 | (2,784,167,139) |
| 1. Bonus and welfare fund | 431 |  | 105,841,577,409 | (2,996,778,017) |
| 2. Budgets | 432 | V. 23 | 212,610,878 | 212,610,878 |
| 3. Budget for fixed asset | 433 |  | 0 | 0 |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 1,672,403,453,702 | 1,823,708,154,777 |

OFF BALANCE SHEET ITEMS

| ITEMS | Code | Note | Ending Balance | Beginning Balance |
| :--- | :--- | :--- | ---: | ---: |
|  |  |  |  |  |
| 1. Leasehold assets |  |  |  |  |
| 2. Materials and goods kept or processed for others |  |  |  |  |
| 3. Goods deposited by others |  |  |  |  |
| 4. Bad debts already treated |  |  |  |  |
| 5. Foreign currencies (USD) |  |  | $2,028,507.95$ | $1,140,737.14$ |
| 6. Estimates for non-business and project expenditure |  |  |  |  |

## INCOME STATEMENT

## Quarter 3/ 2009

Unit: VND

| Items | Code | Note | Quarter 3 |  | Accumulation from the beginning of the year to the ending of this quarter |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
|  |  |  |  |  |  |  |
| 1. Revenue of sales and services | 01 | V. 14 | 303,965,169,920 | 482,047,697,325 | 634,560,803,199 | 948,434,888,550 |
| 2. Deductions | 02 |  |  |  | 246,404,440 |  |
| 3. Net sales and services (10=01-02) | 10 | V. 15 | 303,965,169,920 | 482,047,697,325 | 634,314,398,759 | 948,434,888,550 |
| 4. Cost of goods sold | 11 | V. 16 | 203,184,914,630 | 311,890,761,897 | 477,382,079,058 | 644,511,656,498 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 100,780,255,290 | 170,156,935,428 | 156,932,319,701 | 303,923,232,052 |
| 6. Financial incomes | 21 | V. 17 | 11,805,556,439 | 20,295,291,204 | 38,579,478,842 | 49,433,814,373 |
| 7. Financial expenses | 22 | V. 18 | 87,617,921 | 2,022,760,205 | 2,007,016,446 | 4,952,410,702 |
| - Include: Interest expense | 23 |  | 85,682,916 |  | 85,682,916 |  |
| 8. Selling expenses | 24 | V. 19 | 2,797,817,944 | 4,784,539,875 | 6,253,141,753 | 10,823,213,302 |
| 9. General \& administrative expenses | 25 | V. 20 | 13,220,235,509 | 12,387,179,390 | 29,794,568,103 | 32,399,534,696 |
| 10. Net operating profit (30=20 + (21-22) - (24+25) | 30 |  | 96,480,140,355 | 171,257,747,162 | 157,457,072,241 | 305,181,887,725 |
| 11. Other incomes | 31 | V. 21 | 376,952,943 | 1,569,644,609 | 57,843,530,426 | 42,849,863,058 |
| 12. Other expenses | 32 | V. 22 | 468,813,214 | 669,211,930 | 29,497,112,740 | 14,750,953,451 |
| 13. Other profit (40=31-32) | 40 |  | $(91,860,271)$ | 900,432,679 | 28,346,417,686 | 28,098,909,607 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 96,388,280,084 | 172,158,179,841 | 185,803,489,927 | 333,280,797,332 |
| 15. Current corporate income tax expenses | 51 | V. 23 | 23,450,000,000 | 48,037,366,141 | 44,508,118,808 | 91,992,062,459 |
| 16. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 72,938,280,084 | 124,120,813,700 | 141,295,371,119 | 241,288,734,873 |
| 18. EPS (*) | 70 |  | 902 |  | 1,748.02 |  |

## CASH FLOW STATEMENT <br> Quarter 3/ 2009 (Direct method)

Unit: VND

| Items | Code | Note | Accumulation from the beginning of the year to |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 713,428,638,596 | 985,274,570,375 |
| 2. Cash paid for supplier | 02 |  | (251,690,111,974) | (256,142,125,196) |
| 3. Cash paid for employee | 03 |  | $(289,835,023,460)$ | (363,338,508,839) |
| 4. Cash paid for interest | 04 |  | $(85,682,916)$ | (2,248,169,634) |
| 5. Cash paid for corporate income tax | 05 |  | $(47,323,283,560)$ | $(126,743,930,249)$ |
| 6. Other receivables | 06 |  | 55,558,728,863 | 207,083,071,716 |
| 7. Other payables | 07 |  | $(256,405,137,318)$ | (397,975,530,132) |
| Net cash provided by (used in) operating activities | 20 |  | (76,351,871,769) | 45,909,378,041 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (59,678,549,672) | (1,900,617,729) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 56,305,903,182 | 28,700,822,184 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (10,432,800,000) | (1,105,402,597,575) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 25,212,443,991 |  |
| 5. Cash paid for joining capital in other companies | 25 |  | $(236,428,460,841)$ | (5,206,195,300) |
| 6. Withdrawal of capital in other companies | 26 |  | 135,421,314,241 | 982,473,505,930 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 17,076,542,833 | 27,049,035,867 |
| Net cash used in investing activities | 30 |  | (72,523,606,266) | (74,286,046,623) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  | 467,403,052,080 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | (202,606,000) | (288,953,176,974) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 22,861,570,848 | 50,000,000,000 |
| 4. Cash paid to principal debt | 34 |  |  | $(100,000,000,000)$ |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (77,156,732,100) |  |
| Net cash (used in) provided by financing activities | 40 |  | (54,497,767,252) | 128,449,875,106 |
|  |  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 |  | $(203,373,245,287)$ | 100,073,206,524 |
|  |  |  |  |  |
| Cash and cash equivalents at beginning of year | 60 |  | 322,611,093,613 | 319,861,326,539 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year (50+60+61) | 70 | VII. 34 | 119,237,848,326 | 419,934,533,063 |

